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# KS Management Services, Inc.

January 22, 2009

Mike Ziamba  
P.O. Box 210147  
Auburn Hills, MI 48321

Re: **Letter of Appreciation for Services from *KS Management Services, Inc.***

Dear Mike:

We talk on a regular basis about daily collections, and the work you are doing for us. You know full well how appreciative I am of the work you are doing for me at my properties, and I know the rest of us here at *KS Management Services, Inc.*, feel the same. I simply wanted to take a moment to put it in writing.

If you'll recall, before bringing you on, we spent an inordinate amount of time going to small claims court to attempt to recover monies owed to our clients from delinquent co-owners. We all know that times are bad in Michigan. With the current state of the Michigan economy, even after having received a judgment against delinquent co-owners, collection was still a never ending and frustrating time consumer. As you will recall, we had attempted to bring in other collections companies, but with little results, and a huge loss of revenue to the individual associations, if they were successful. Bringing you and *Equity Experts* in to handle the tedious day-to-day art of collections, have certainly simplified all our daily lives, and have brought a tremendous amount of value and results to us, that no other company could. You have allowed us to free up our time in the collections end of this job, allowing us to better spend our time and resources on more fruitful tasks which benefit our clients. I've always said, "its important to use the right tool for the job", and this couldn't be anymore true with our relationship. You have also saved us a lot of money for the individual associations in the number of legal fees we once had to incur for the purpose of placing liens and foreclosure proceedings on delinquent accounts, which is no longer necessary, as your company puts itself out on a limb and takes the risks, on behalf of our clients. I'm certain that without your help, the financial health of our clients, at the individual properties, would not be the same.

Thanks again for all your help your help, and I look forward to your friendship and continued services, well into the future, as both of our companies succeed together.

All My Appreciation and Gratitude,

***TIM***

**Tim Rainey**

KS Management Services, Inc.

Delivering **King Size** Service

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